

RIMtech Consulting Inc.

Transforming Microsoft Purview into Enterprise Records Compliance

Investment Opportunity

RIMtech is a specialized Information Governance and Microsoft Purview consulting company addressing one of the fastest-growing challenges facing governments, municipalities, utilities, universities, and regulated organizations: achieving legally defensible digital records compliance.

As organizations migrate to Microsoft 365, many are deploying Microsoft Purview without the governance expertise required to meet regulatory, legal, privacy, and records management obligations. This creates substantial compliance risk and a rapidly expanding demand for specialized implementation services.

Why RIMtech

Founded by internationally recognized electronic recordkeeping pioneer Bruce Miller, RIMtech combines more than 60 years of specialized records management expertise with proprietary deployment automation technology developed by software architect Steve Saunders.

Unlike traditional IT integrators, RIMtech focuses exclusively on information governance, compliance, retention, and electronic records management. This unique positioning fills a critical gap in the Microsoft Purview ecosystem, where technical deployment expertise often exists without corresponding compliance and recordkeeping knowledge.

Proprietary Advantage

RIMtech's Catalyst Toolkit automates many of the most complex and labour-intensive activities associated with Microsoft Purview and EDRMS deployments, dramatically reducing implementation effort, accelerating delivery, and improving project consistency.

Combined with RIMtech's proven deployment methodology, refined through decades of real-world implementations, Catalyst creates a scalable competitive advantage that is difficult for competitors to replicate.

Market Opportunity

The market is being driven by:

- Accelerating adoption of Microsoft Purview
- Growing cybersecurity and information governance requirements
- Increasing regulatory and legal compliance obligations
- Explosive growth in enterprise digital information

RIMtech is positioned to become a leading North American specialist in Microsoft Purview-based records compliance and EDRMS deployment services.

Growth Strategy

The company is focused on:

- Expanding Microsoft Purview consulting and deployment engagements
- Commercializing the Catalyst Toolkit as a recurring-revenue offering
- Scaling professional training and education services
- Building strategic partnerships with Microsoft resellers and systems integrators across Canada and the United States

Financial Outlook

- Year 1 projected revenue: approximately \$750,000
- Three-year target revenue: approximately \$2 million annually
- Revenue streams include consulting, implementation services, software subscriptions, training, and strategic partnerships

Investment Request

RIMtech is seeking **\$100,000 in growth capital** to accelerate sales and marketing, commercialize the Catalyst platform, expand delivery capacity, strengthen strategic partnerships, and support expansion into the U.S. market.

Leadership

Bruce Miller, MBA, IGP — Recipient of the Emmett Leahy Award and one of the world's most recognized authorities on electronic recordkeeping and information governance. Former IBM Global e-Records Strategy Executive.

Steve Saunders — Senior software architect and creator of the Catalyst Toolkit with more than 40 years of enterprise software and records management experience.

Vision

To become North America's premier Microsoft Purview deployment and digital records compliance specialist while building a scalable software-enabled services business positioned for strategic acquisition or long-term growth.